

**ELIZABETH T. LOWE**  
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**EXPERIENCE**

**Owner and CEO**  
(July 2025 to present)

**ET Lowe Consulting, LLC; Grass Valley, CA**

Lead efforts related to energy efficiency, demand response and sustainability strategies, program development and management, regulatory representation and implementation for energy providers and customers. Provide coordination, facilitation and leadership development support to diverse forums including offsite retreats, meetings, conferences, strategy sessions, training and workshops. Work with customers on developing and executing energy cost reduction strategies through energy procurement, energy efficiency, demand response and self-generation.

**Principal**  
(March 2006 to July 2025)

**Barakat Consulting, Inc.; Danville, CA**

Responsible for leading efforts related to energy efficiency, demand response and green strategies, program development and management, regulatory representation and implementation for energy utilities, community choice aggregators and customers. Efforts have included:

- Independent Evaluator for three California investor owned utilities in the solicitation process for third party implementers for energy efficiency programs (2018-2025). Lead facilitator for all IEs in collaborative report writing; presentations and stakeholder engagement.
- Selected facilitator for Percentage of Income Payment Plan (PIPP) Working Group (2021-2025)
- Lead Statewide efforts for California investor owned utilities on integration of energy efficiency with demand response, solar and low-income programs for comprehensive customer solutions.
- Coordinate among utility departments and staff including program development, implementation, marketing, customer facing / sales and service, data analytics, field engineering, business systems and regulatory relations to ensure alignment of approaches and programs/ products.
- Evaluate and advise on customer program strategies for Community Choice Aggregators.
- Develop, conduct and facilitate offsite retreats and training for groups of 10-200+ including sales representatives, program staff, field engineers, and vendors.

**Senior Account Executive**  
(March 2006 to February 2008)

**Parke Industries/Lime Energy; San Ramon, CA**

Managed the efforts of the sales staff in Northern California for this energy efficient lighting and technology company. Focused on National Account development and sales and strategic partnerships

**Member, Board of Governors**  
(March 2005 to January 2008)

**California Independent System Operator; Folsom, CA**

Appointed for a 3-year term by Gov. Arnold Schwarzenegger to five person Board and unanimous confirmation by the California State Senate. Attended regular board meetings, staff briefings, stakeholder meetings; reviewed proposed filings and presentations for this non-profit public benefit corporation with an annual budget of about \$200 million. Established and chaired Stakeholder Relations Committee focused on relationships and feedback from stakeholders, including but limited to electric utilities, generators, marketers and end-use customers.

**Vice President**  
(December 1997 to February 2006)

**Onsite Energy Corporation; San Ramon, CA**

Managed over \$150 million in energy efficiency and related projects. Responsible for corporate sales, marketing, regulatory representation, and operations. Developed capabilities and managed engineering and sales staff that implemented projects for commercial and large industrial customers throughout North America.

- Established niche in food processing, cold storage and agriculture markets providing over \$30 million in revenues to Onsite; \$10M in incentives and \$6M in annual savings to customers.

- Initiated contract with California Energy Commission to manage and provide over \$2 million in incentives to food processing and cold storage companies for peak demand reduction.

**Vice President, Western Operations**

(July 1997 to November 1997)

**DukeSolutions, Inc.; San Ramon, CA****Director, Marketing**

(1996 to July 1997)

**Duke/Louis Dreyfus LLC; San Ramon, CA**

Established and managed the Western region operations for this Duke Energy subsidiary with P&L, management, and sales responsibilities. Responsible for directing sales force and coordinating integrated services delivery of over \$250 million through trading, marketing and engineering staff. Worked with National Accounts group to close several national accounts at Fortune 100 companies. Responsible for coordinating regulatory monitoring/interaction with trade groups for California and continuation of overall strategies developed at Duke/Louis Dreyfus. Established retail presence for Duke and led California marketing and sales efforts to retail and wholesale customers. Worked to educate customers on market changes and opportunities, and to develop and implement energy purchasing strategies.

**Project Director**

(1993 to 1996)

**Barakat & Chamberlin, Inc.; Oakland, CA****Senior Associate**

(1991 to 1993)

Developed and directed the firm's Corporate Energy Management practice, assisting large energy consumers in the development of energy cost reduction strategies through procurement and management of fuels, negotiations, aggregation strategies and demand-side management planning. Provided regulatory, economic, and strategic analysis for a diverse range of clients, including industrials, independent power producers, electric utilities, gas producers and marketers, and pipeline companies. Responsible for marketing, developing new business, and coordinating business development activities of all of Barakat & Chamberlin's non-electric utility practice areas.

**Associate**

(1988 to 1991)

**Morse, Richard, Weisenmiller & Associates, Inc.; Oakland, CA**

Represented energy producers and industrial users in matters before the CA Public Utilities Commission, the CA Energy Commission, State legislature, and other regulatory bodies. Specialized in regulatory policy analysis, with particular emphasis on energy and environmental policy and gas and electric issues. Represented clients in negotiations with utilities and presented oral and written comments before the CPUC and the CEC.

**Associate**

(1986 to 1988)

**Grattan/Gersick/Karp; Sacramento, CA**

Represented developers before legislative and regulatory agencies. Provided consultation on toxics and hazardous waste legislation and permitting with the CA Energy Commission and other state, federal, and local agencies. Reviewed projects for compliance with regulations, legislation, and the CA Environmental Quality Act.

**EDUCATION****Duke University; Durham, NC**

May 1986: *Nicholas School of the Environment* - Master of Environmental Management Degree in Resource Economics and Policy (3 years of undergraduate study & 2 years of graduate study)

May 1985: *School of Policy Studies and Public Affairs* - Bachelor of Arts Degree in Public Policy Studies

**Forrest Yoga; San Francisco, CA**

May 2013: Completed 221 hours of yoga teacher training & anatomy courses.

**PRESENTATIONS AND PUBLICATIONS**

Presentations since 1997 have been numerous, with audiences/forums ranging from 20 person customer seminars and strategy sessions to 200 person training sessions to 500 person industry conferences.